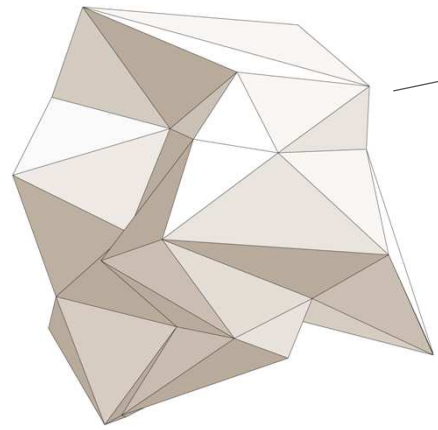


Q3 2013 REVENUES

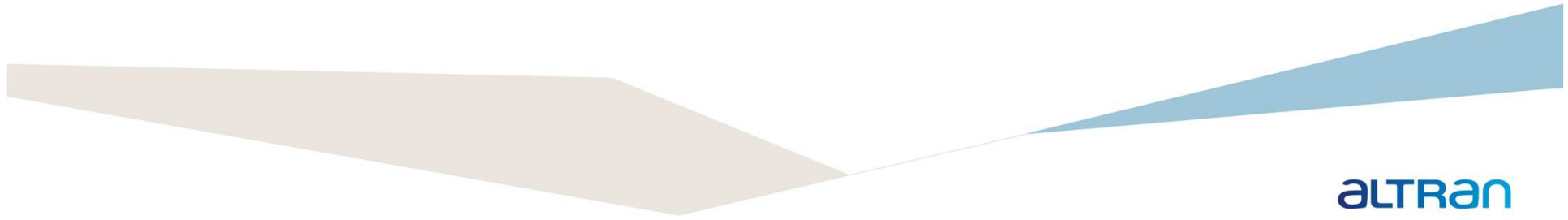
31st October 2013

€395m
Q3 2013 Revenues



20 200
employees

55% of revenues
outside France



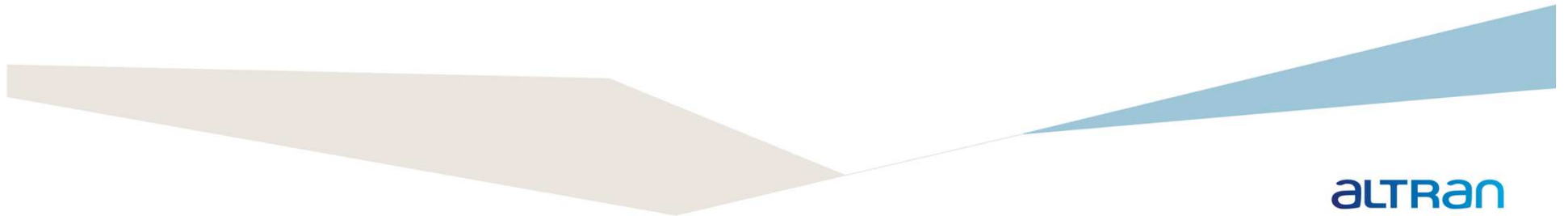
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CONTENTS

- A. Executive Summary
- B. Staff & Invoicing Rate
- C. Conclusion

A // EXECUTIVE SUMMARY



1. Executive Summary - As of September 30th

- 1 Altran's consolidated Revenues as of September 30th came out at **€1,204m** compared to €1,077m in 2012 which represents a reported growth YTD of **+11.8%** and of **+14.7%** for **Q3 2013**.
- 2 As of September 30th organic growth* stands at **+1.6%** (+2.6 % on Q3), whereas economic growth** stands at **+2.4%** (+1.7 % on Q3) (perimeter, working days and FX had a respective impact of -10.2%, +0.4% & +0.4%)
- 3 Invoicing rate in Q3 2013 is **85.0%** resilient with Q2 2013 (85.3%) and better than Q3 2012 (84.1%).

* Organic growth is calculated on same perimeter

** Economic growth is organic growth retreated from the impact of working days and FX rate

2. As of September 30th Revenues by Country/by Zone (in €m)

	30.09.2013	30.09.2012	Reported Growth	Organic Growth
France	542.9	551.3	-1.5%	-1.6%
Northern Europe	382.9	266.2	43.8%	3.7%
Germany & Austria	192.4	79.9	140.9%	8.9%
Benelux	63.3	69.2	-8.6%	-8.6%
UK	67.8	62.7	8.1%	7.7%
Scandinavia	38.1	34.8	9.3%	9.3%
Switzerland	21.2	19.5	8.8%	2.9%
Southern Europe	233.1	225.1	3.5%	3.5%
Italy	119.6	117.1	2.2%	2.2%
Spain	101.8	96.7	5.3%	5.3%
Portugal	11.7	11.3	3.0%	3.0%
Rest of the world	45.1	34.2	32.1%	25.1%
USA	31.1	26.8	16.1%	16.1%
Asia	14.0	7.4	90.5%	57.8%
Total	1 204.0	1 076.8	11.8%	1.6%

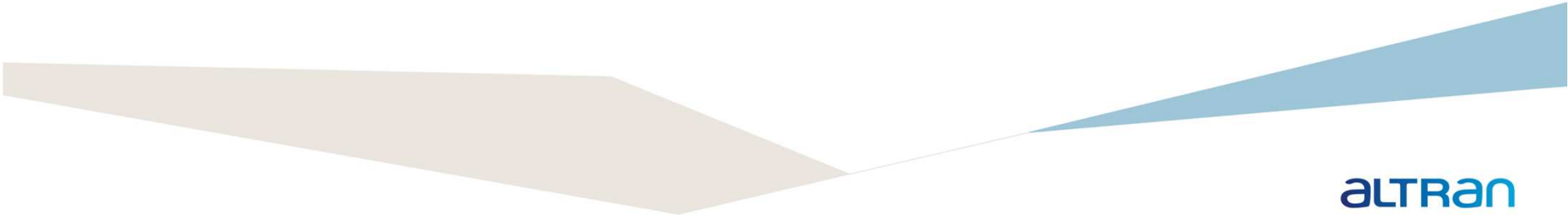
Organic Growth for International +5.0%

3. As of September 30th Revenues per Business Segment (in €m)

	30.09.2013	30.09.2012	Reported growth
R&D	915.8	774.3	18.3%
IS	288.2	302.5	-4.7%
Others	-	-	
Total	1 204.0	1 076.8	11.8%

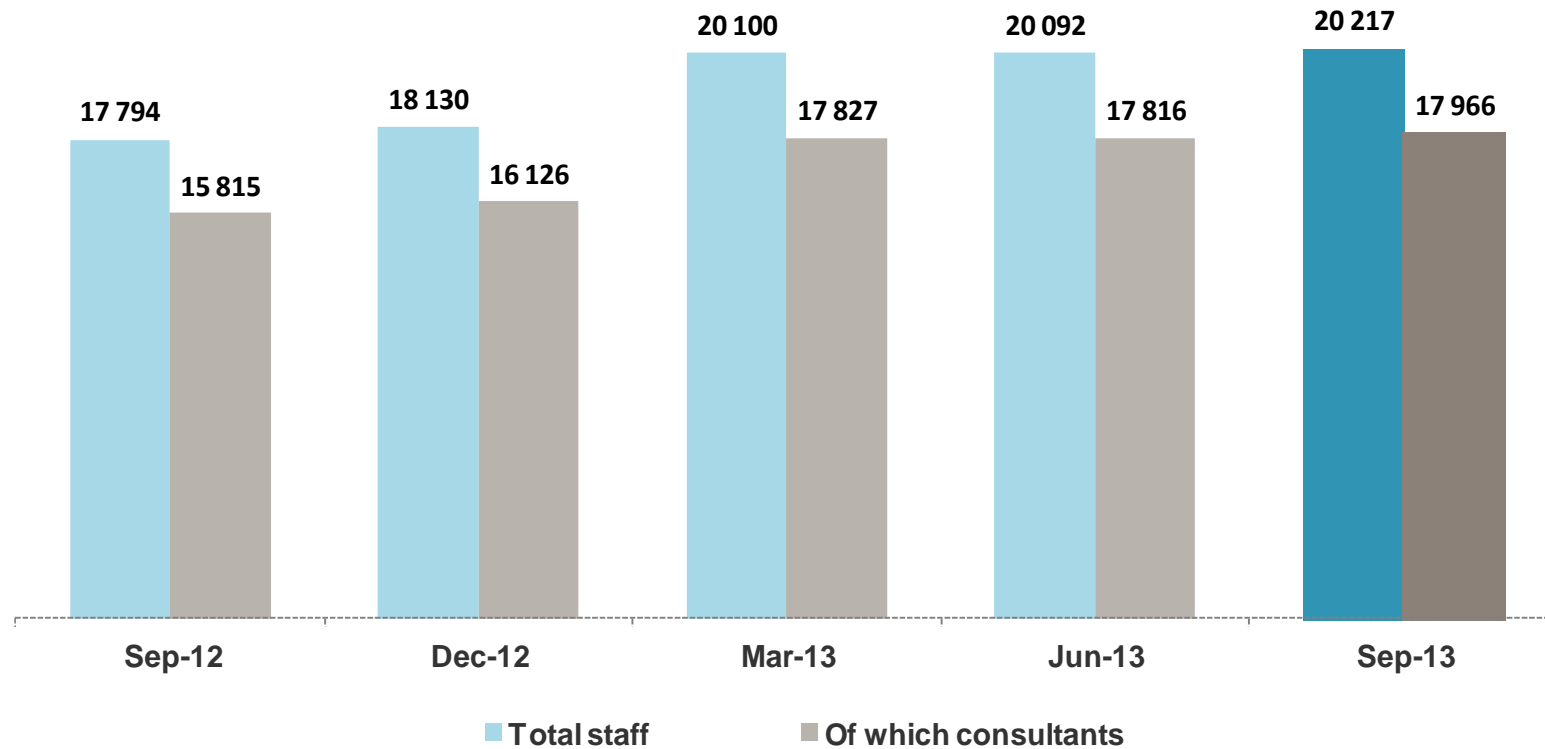
- R&D represents 76% of Altran's revenues in 2013 and has continued to grow at 18.3%
- IS is still decreasing

B // STAFF & INVOICING RATE

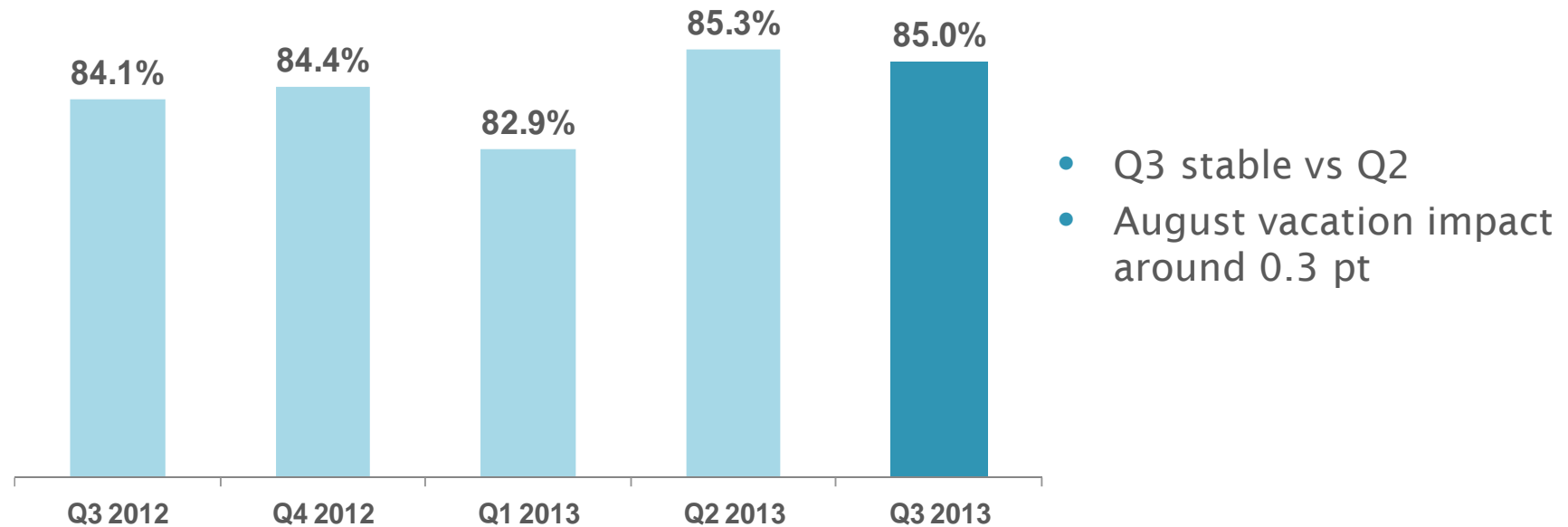


1. Staff Numbers Trends

- Total staff amounts to 20 217 at the end of Q3 2013

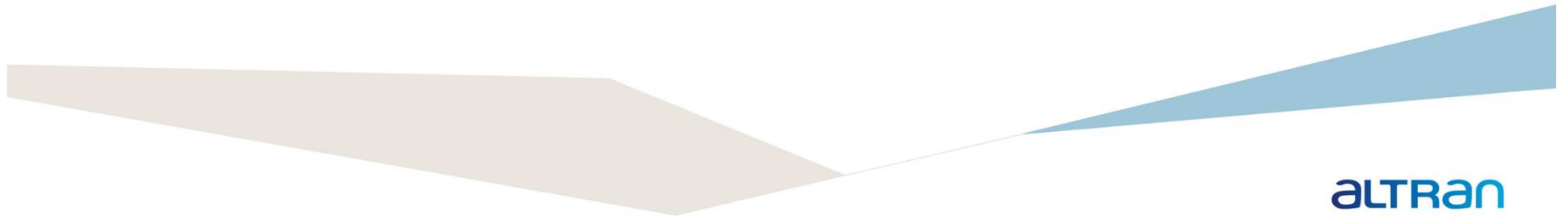


2. Invoicing Rate (excluding Cambridge Consultants activities)*



* Invoicing rate is equal to the ratio between the number of billed days and the number of potential billable days excluding notably legal vacations

C // CONCLUSION



1. Conclusion

1 Double digit reported growth as of September 30th 2013 : **+11.8%**
Reaching to **+14.7%** in Q3 2013

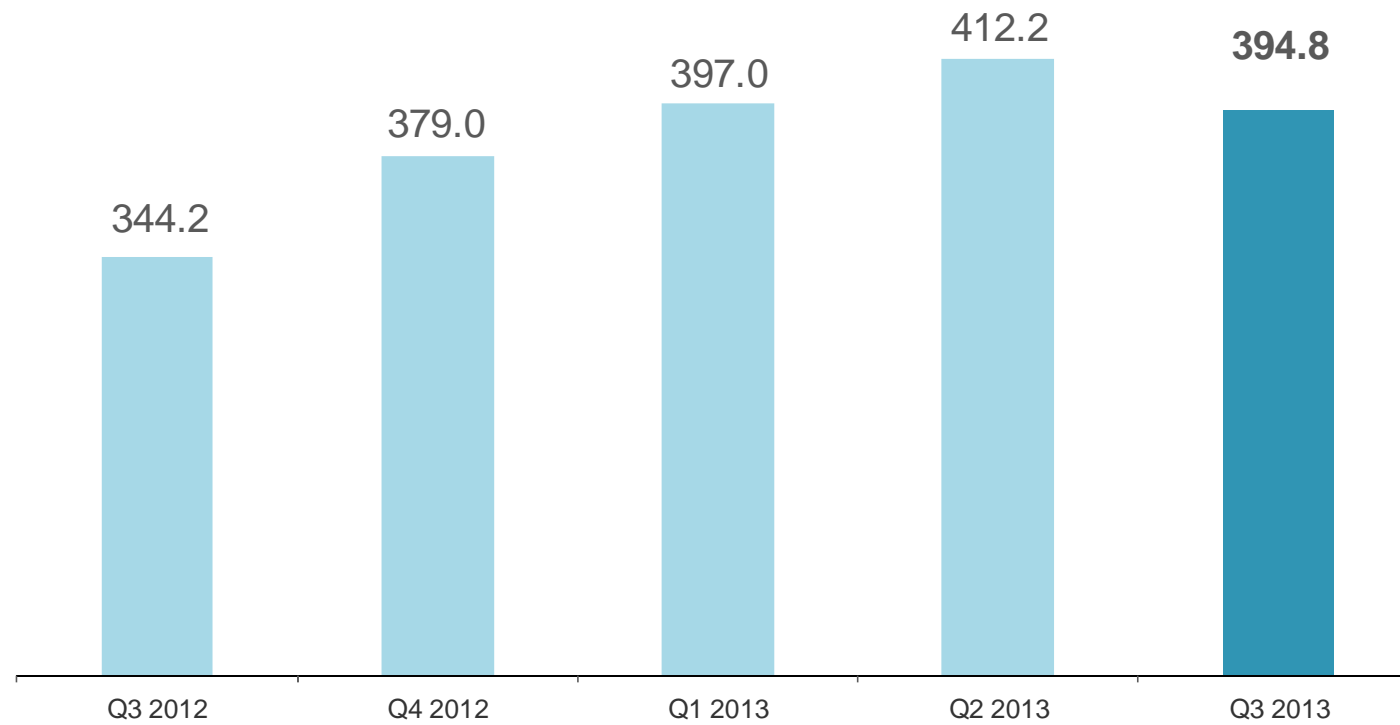
2 Sustained organic growth outside France : **+5.0%**

3 Profitable growth planned in 2013

APPENDICES

1. Quarterly Revenues Change
2. Q2 Revenues by Country/by Zone (in €m)
3. Group Revenues Change
4. Group Sequential Revenues Change
5. Geographical Split (IFRS8)

1. Quarterly Revenues Change (in €m)



2. Q3 Revenues by Country/by Zone (in €m)

	Q3 2013	Q3 2012	Reported Growth	Organic Growth
France	175.9	173.0	1.7%	1.6%
Northern Europe	129.7	87.5	48.3%	2.4%
Germany & Austria	68.8	27.6	148.9%	5.8%
Benelux	19.6	21.4	-8.3%	-8.3%
UK	23.9	21.8	9.6%	8.4%
Scandinavia	10.2	10.6	-3.7%	-3.7%
Switzerland	7.3	6.1	19.3%	13.5%
Southern Europe	74.4	71.1	4.6%	4.6%
Italy	37.7	36.7	2.8%	2.8%
Spain	32.8	30.9	6.0%	6.0%
Portugal	3.9	3.5	11.0%	11.0%
Rest of the world	14.8	12.7	16.4%	7.6%
USA	9.8	9.8	-0.3%	-0.3%
Asia	5.0	2.9	73.2%	34.7%
Total	394.8	344.2	14.7%	2.6%

Organic Growth for International
3.7%

3. Group Revenues Change

	Q3 2012 (in €m)	Q3 2013 (in €m)	Change (in %)
Revenues without contribution of acquired/divested companies (a)	344.2	353.6	+ 2.7%
Contribution of acquired companies (b)	-	41.2	- 100.0%
Contribution of divested companies (c)		-	NA
Total consolidated revenue (a+b+c)	344.2	394.8	+ 14.7%

4. Group Sequential Revenues Change

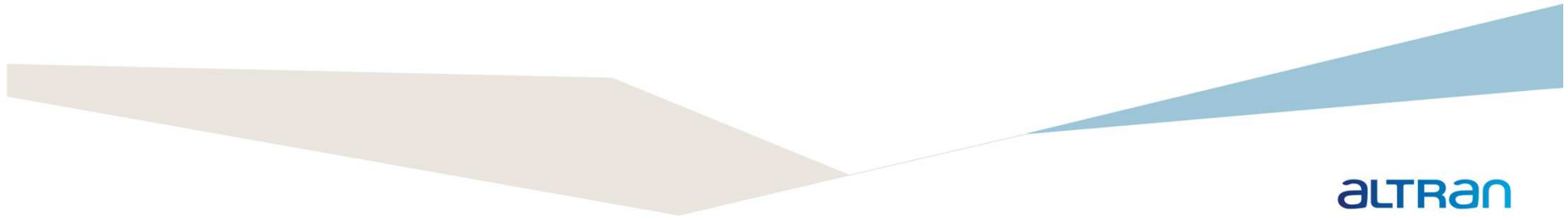
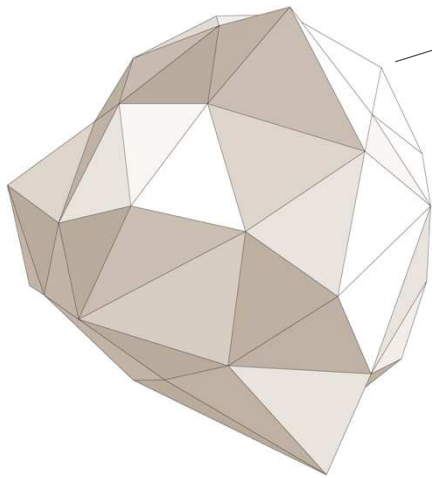
	Q2 2013 (in €m)	Q3 2013 (in €m)	Change (in %)
Revenues without contribution of acquired/divested companies (a)	370.2	353.6	- 4.5%
Contribution of acquired companies (b)	41.9	41.2	- 1.7%
Contribution of divested companies (c)	-	-	NA
Total consolidated revenue (a+b+c)	412.2	394.8	- 4.2%

5. Geographical Split

Revenues change by quarter (in €m)

	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013
France	184.4	199.7	195.7	190.4	184.0
Northern Europe	93.6	100.5	125.5	138.6	133.4
Southern Europe	72.5	81.5	77.0	83.5	78.4
Rest of the world	11.2	12.8	13.4	15.4	13.8
Eliminations	(17.4)	(15.4)	(14.5)	(15.7)	(14.8)
Total	344.2	379.0	397.0	412.2	394.8

INNOVATION MAKERS



alTran