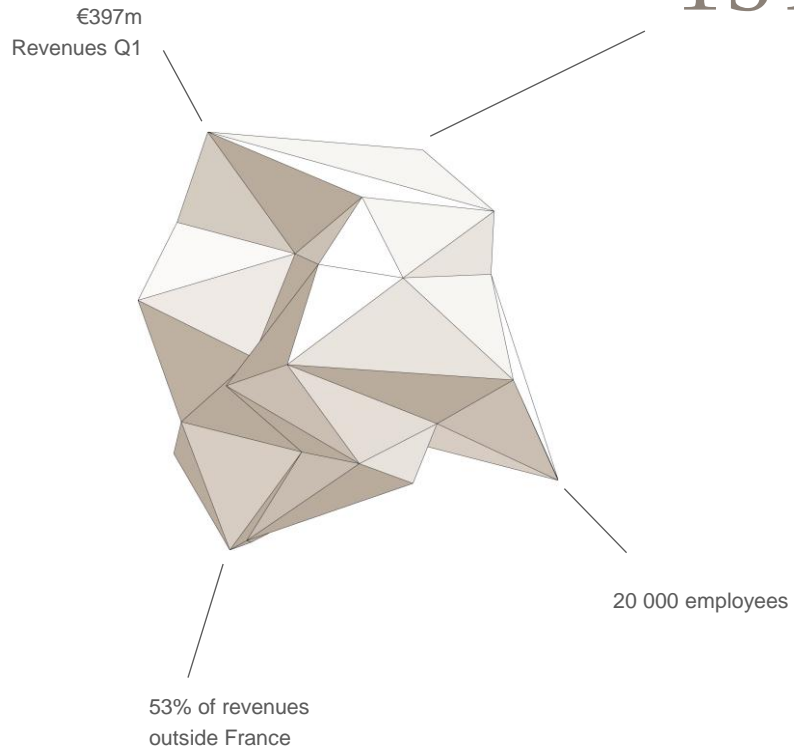


1ST QUARTER REVENUES

30th April 2013



Disclaimer

- This presentation contains forward-looking statements (as defined in the United States Private Securities Litigation Reform Act, as amended) based upon current management expectations.
- Numerous risks, uncertainties and other factors (including, risks relating to: government regulation affecting our businesses; competition; our ability to manage rapid change in technology in the industries in which we compete; litigation risks, labor issues; unanticipated costs from disposals or restructuring) may cause actual results to differ materially from those anticipated, projected or implied in or by the forward-looking statements.
- Many of the factors that will determine our future results are beyond our ability to control or predict. These forward-looking statements are subject to risks and uncertainties and, therefore, actual results may differ materially from our forward-looking statements. You should not place undue reliance on forward-looking statements which reflect our views only as of the date of this presentation. We undertake no obligation to revise or update any forward-looking statements, or to make any other forward-looking statements, whether as a result of new information, future events or otherwise.

CONTENTS

- A. Executive Summary
- B. Staff & Invoicing Rate
- C. Conclusion

A // EXECUTIVE SUMMARY

1. Executive Summary Q1 2013

- 1 Altran's consolidated Q1 2013 sales came out at €397m, a **7%** increase vs. Q1 2012
- 2 Organic growth at **0.1%** while economic growth* at **3.5%** has accelerated throughout the quarter (perimeter, working days and FX had a respective impact of - 7.0%, + 3.4% and + 0.1%)
- 3 Invoicing rate decreased slightly in Q1 2013 at **82.9%** (vs. 84.4% for the fourth quarter of 2012), and will come back to previous level in the coming months

* Organic growth is calculated on a like-for-like basis

* Economic growth is calculated on same perimeter retreated from the impact of working days and FX rate

2. Q1 2013 Revenues by Countries/by Zone (in €m)

	Q1 2013	Q1 2012	Reported Growth	Organic Growth
France	186.6	191.6	-2.6%	-2.6%
Northern Europe	119.7	91.7	30.5%	1.7%
Germany & Austria	54.5	26.0	109.6%	8.5%
Benelux	22.2	24.6	-9.6%	-9.6%
UK	21.8	22.1	-1.4%	-1.4%
Scandinavia	14.7	12.3	19.8%	19.8%
Switzerland	6.5	6.8	-4.2%	-6.0%
Southern Europe	76.6	77.5	-1.2%	-0.2%
Italy	40.0	40.9	-2.2%	-0.5%
Spain	32.7	32.6	0.2%	0.3%
Portugal	3.9	4.0	-2.4%	-2.4%
Rest of the world	14.2	10.3	37.3%	37.3%
USA	10.7	8.2	31.3%	31.3%
Asia	3.4	2.2	59.8%	59.8%
Total	397.0	371.1	7.0%	0.1%

Organic Growth for International
2.9%

3. Q1 2013 Revenues per Business Segment (in €m)

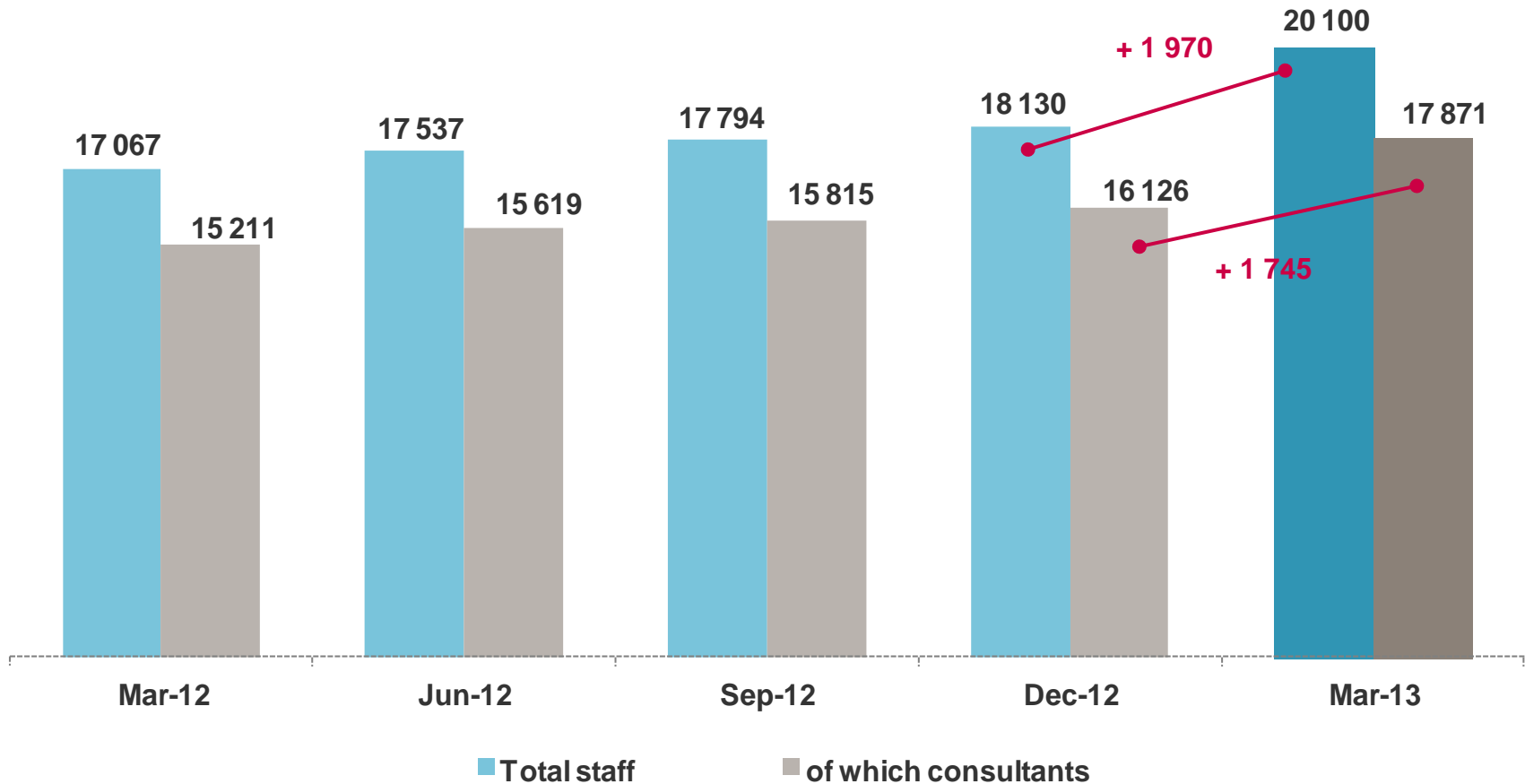
	Q1 2013	Q1 2012	Reported growth
R&D	294.7	263.6	11.8%
IS	102.3	106.8	-4.2%
Others	-	0.7	-100.0%
Total	397.0	371.1	7.0%

- R&D represents 74% of Altran's Q1 2013 revenues

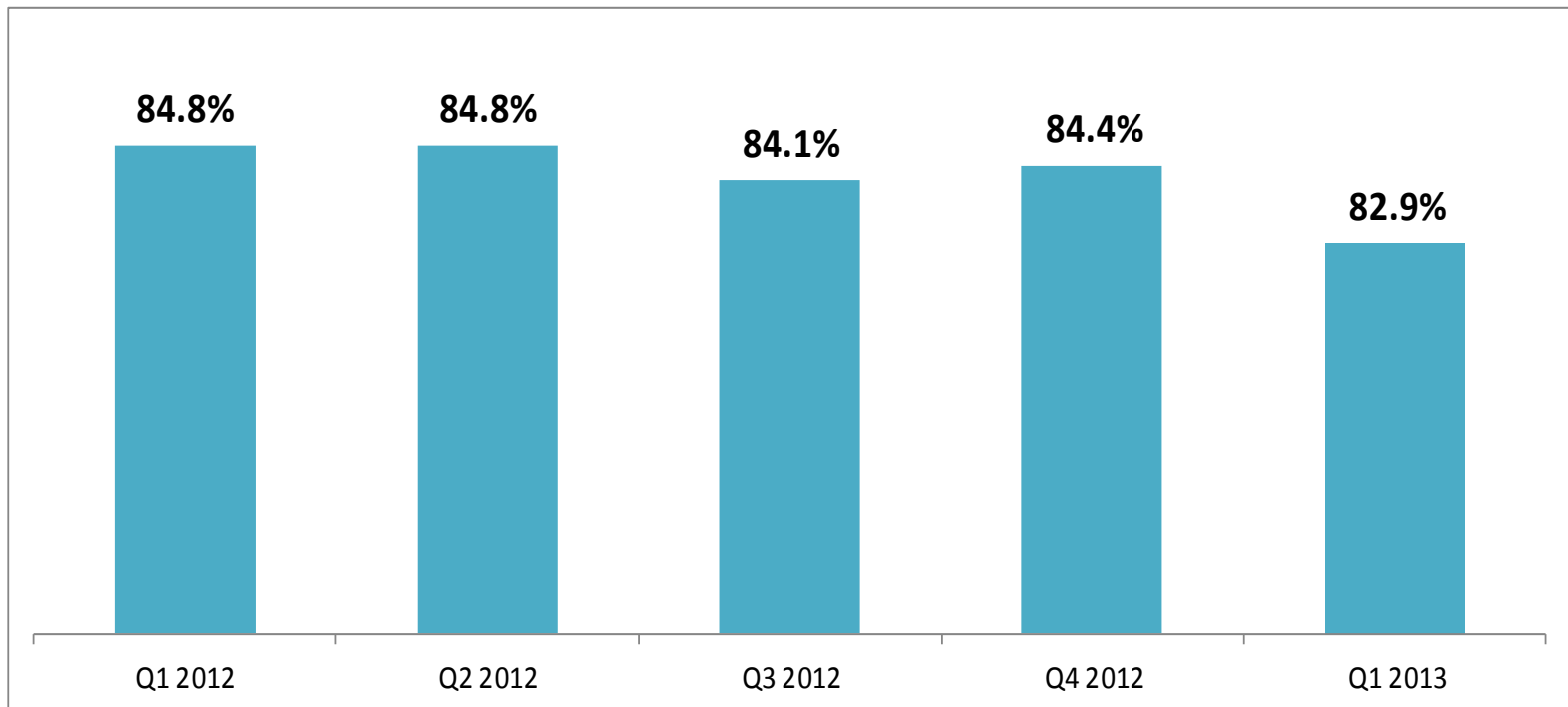
B // STAFF & INVOICING RATE

1. Staff Numbers Trends

Without IndustrieHansa, total consultants increase by 145 people compared to Q4 2012.



2. Invoicing Rate (excluding Cambridge Consultants activities) *



* Invoicing rate is equal to the ratio between the number of billed days and the number of potential billable days excluding notably legal vacations

C // CONCLUSION

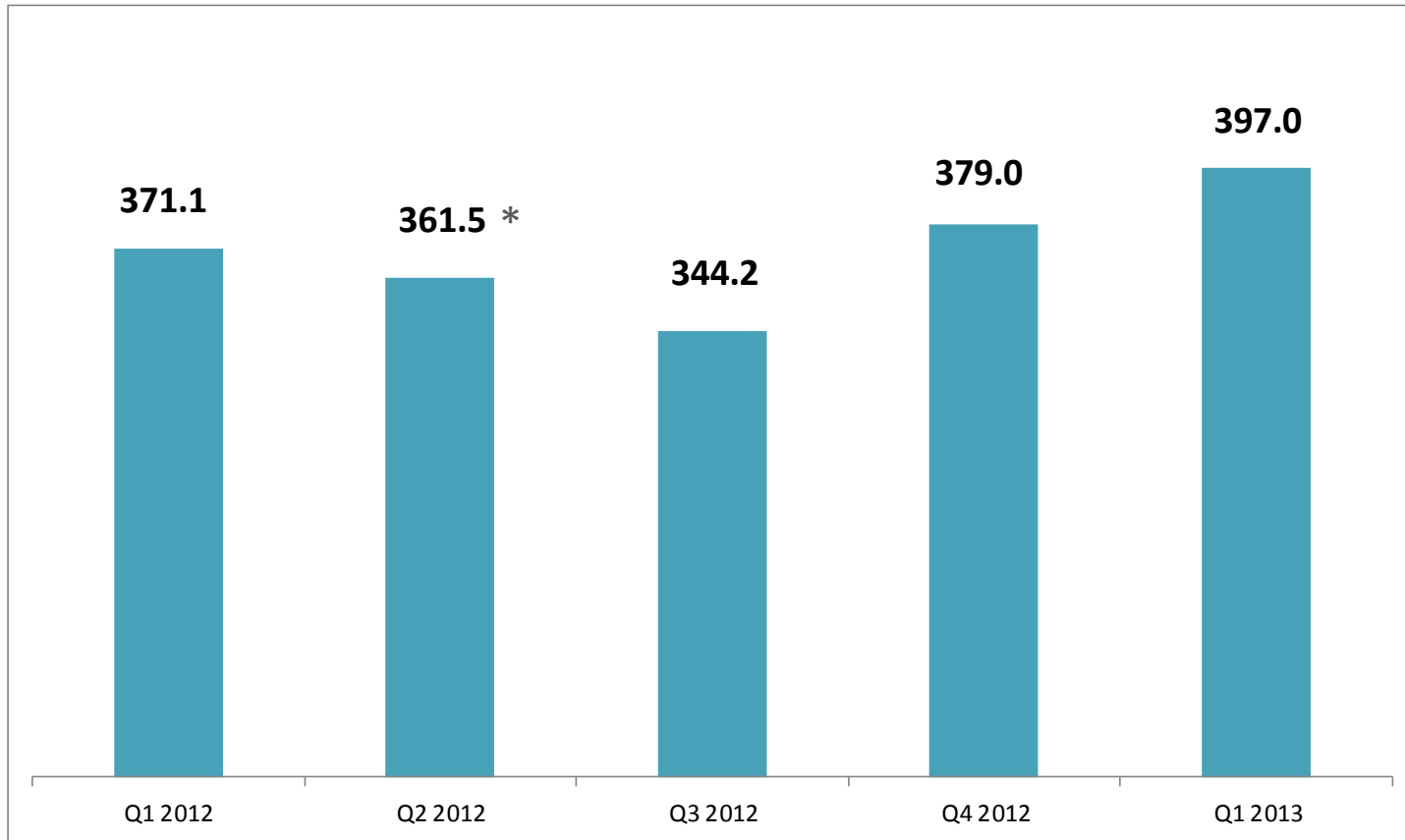
1. Conclusion

- 1 Altran has posted an Economic growth of **+3.5%** in line with last year
- 2 Invoicing rate optimisation is a priority and numerous actions are in place in several countries
- 3 Altran confirms its objective of profitable growth for 2013

APPENDICES

1. Quarterly Revenues Change
2. Group Revenues Change
3. Sequential Revenues Change
4. Group Sequential Revenues Change
5. Geographical Split (IFRS8)

1. Quarterly Revenues Change (in €m)



* €3.3m transferred from Q1 2012 to Q2 2012

2. Group Revenues Change

	Q1 2012 (in €m)	Q1 2013 (in €m)	Change (in %)
Revenues without contribution of acquired/divested companies (a)	370.4	370.5	+ 0.0%
Contribution of acquired companies (b)	-	26.5	NA
Contribution of divested companies (c)	0.7	-	NA
Total consolidated revenue (a+b+c)	371.1	397.0	+ 7.0%

3. Sequential Revenues Change

1 Q1 2013 stood at €397m increasing by **4.7%** compared to Q4 2012 (€379m)

2 Organic growth is **-2.2%**

3 No FX effect compared to Q4 2012

4. Group Sequential Revenues Change

	Q4 2012 (in €m)	Q1 2013 (in €m)	Change (in %)
Revenues without contribution of acquired/divested companies (a)	379.0	370.5	- 2.2%
Contribution of acquired companies (b)	-	-	-
Contribution of divested companies (c)	-	26.5	NA
Total consolidated revenue (a+b+c)	379.0	397.0	+ 4.7%

5. Geographical Split

Revenues change by quarter (in €m) IFRS 8
Excluding interzones intercos transactions

	Q1 2012	Q2 2012	Q3 2012	Q4 2012	Q1 2013
France	200.7	197.9	184.4	199.7	195.7
Northern Europe	96.3	92.2	93.6	100.5	125.5
Southern Europe	77.7	78.6	72.5	81.5	77.0
Rest of the world	10.4	9.1	11.2	12.8	13.4
Eliminations	(14.0)	(16.3)	(17.4)	(15.4)	(14.5)
Total	371.1	361.5	344.2	379.0	397.0

INNOVATION MAKERS

